Your challenges
The landscape of the car distribution business has changed significantly. New online marketplaces enable buyers and sellers to bypass conventional car dealerships. This makes it more difficult for dealerships to remain competitive and profitable. In addition to dealing with rising online competition, car dealerships must find ways to manage complex administrative and logistical issues.

What issues do car dealerships face?
The buying and selling of vehicles entails considerable administrative paperwork such as registration documents, import/export permits and licenses. Used vehicle dealerships face the additional challenge of managing the condition and value of used stock. Maintaining optimal inventory levels and managing vehicle turnaround times also influence efficiency and profitability.

How can you improve your business?
Implementing quality and process optimisation will help to streamline administrative activities, increase work efficiency and allow you to focus on your core business. Intelligent reconditioning of used, returned and remarketed vehicles increases their value. Customised training programmes can improve the performance of your workforce. All of these services can boost the reputation and bottom line of your business.

How can we help you?
TÜV SÜD examines different aspects of your business and provides advice on how to optimise your operations. Depending on your business objectives, we provide customised solutions that address each stage of the value chain. From value assessment, vehicle reconditioning and training to mystery shopping services that ensure consistent service standards.
Related services

TÜV SÜD provides the following related services:

- ISO 9001 – Quality management system certification
- OHSAS 18001 – Occupational health and safety management system certification
- Fleet management solutions
- Leasing company solutions